Every Angle

Business Analytics made easy for SAP

HERAS

INDUSTRY:
Discrete Manufacturing

PROCESS:
General

"Heras went live smoothly with SAP using Every Angle"

Heras BV produces, sells, installs and services outdoor security solutions such as gates, fences, camera systems and management information systems. Heras has about 6000 (international) customers including major organizations such as Schiphol Airport, several laboratories, prisons, museums and the Dutch Royal Palaces.

Every Angle supported the SAP implementation of Heras during Pre-Go Live and after the Cut Over. It supported their change management by giving users easy access to information, and helped them to find master data and process issues.

Initial reporting

With switching from Navision to SAP, Heras had to build Z-reports to translate their old Navision reports to SAP. With Every Angle, Heras was able to rebuild 90% of the 170 required Navision-reports within 3 months and they managed to create 60 non-standard SAP reports within a few hours. With an estimated cost of 5000 euro per report, this was a great financial benefit and saved a lot of time.

Master data

In the Pre-Go Live stage, converting and migrating master data had top priority. With Every Angle, Heras was able to define about 100 Angles to check whether the expected outcome was in line with what Heras defined in their master data.

Monitoring the Cut Over

During the Cut Over stage the management team monitored the data every day to see what the status of their processes was. With this

information they could easily shift resources and capacity towards the weak processes. They were able to identify the bottlenecks and allocate their resources.

As the Cut Over phase progresses, information requirements change every few weeks. Every Angle adapted very fast to the changing information requirements and helped Heras to optimize the processes in their new SAP system.

Heras was able to stabilize very fast with the help of Every Angle. With that, a Post-Go Live dip was prevented. Heras has organized Every Angle in a way that every role in the organization has their own Angles to see whether it is doing well or not.

BI vs. Every Angle

Heras' vision on BI vs. Every Angle:
"If you build a BI report on chaos, you get chaos. First, you need to make sure that your processes are up and running. BI is strong at identifying trends, and where you have to focus on as an organization. This is something which you can do very good with BI, but looking at the processes and where the bottlenecks are, that is something where you use Every Angle for."

Benefits of Every Angle

- Started SAP cut over with clean master data and a framework of checks to continuously monitor it in the future;
- Rebuild 90% of the 170 Navision reports within 3 months;
- Prevented 60 Z-reports with standard content in Every Angle;
- Earned back the costs of Every Angle at SAP go live;
- Trained business users to allow them to perform self-service ad hoc analysis for any future questions.

Results

Every Angle enabled Heras to Go Live smoothly. Process issues were easily identified, after which resources were allocated to fix them. Employees and managers are in control of their processes and have the ability to analyze new situations easily.

Examples

- Executing a wide range of operational checks with Every Angle just before and after the Cut Over.
- Monitoring all critical core/baseline business processes with Every Angle in order to make sure that the daily operations run smoothly.
- Using Every Angle in the Post Go-Live phase to check if processes and operational procedures are executed in order to prevent bottlenecks.

"I can't imagine to go live with SAP without Every Angle. Because with Every Angle we can make every big problem very small and allocate all the problems towards the right person to manage that problem."

Filip Beyers
Director Operational Excellence at Heras Europe

www.everyangle.com

HERAS